WEEKLY TEA MARKET REPORT SALE NO: 15 - 20TH/ 21ST APRIL 2021

ORDER OF SALE

<u>EXESTATE</u>	LG Large Leaf LG Small Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
1. Asia Siyaka Commodities PLC	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
2. Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd
3. Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC	Asia Siyaka Commodities PLC
4. Eastern Brokers Ltd	Eastern Brokers Ltd	John Keells PLC
5. Ceylon Tea Brokers PLC	Lanka Commodity Brokers (Pvt) Ltd	Eastern Brokers Ltd
6. Lanka Commodity Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC
7. John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd
8. Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd

At this week's sale 11,914 lots totalling 6,839,539 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	917	1,069,419
Main Sale - High & Medium	1,806	908,983
Low Grown - Leafy	2,052	919,674
Low Grown - Semi Leafy	1,889	965,114
Low Grown - Tippy	2,076	1,088,287
Premium Flowery	290	49,656
Off Grades	2,289	1,248,121
Dust	595	590,285
TOTAL	11,914	6,839,539
Re - Prints	641	342 556

Buyers Prompt: 27/04/2021 Sellers Prompt: 28/04/2021

QUALITY

Westerns maintained a reasonable all-round standard, although seasonal teas were very few on offer. Nuwara Eliyas continued to have fair quality, whilst Uva/Uda Pussellawas were maintained. Low Growns were lower to last.

COMMENTS

Auction No. 15 concluded today had on offer a total of 6.8 M/Kgs. Large Leaf/most Low Grown varieties met with less demand, whilst the High and Mid Grown Small Leaf varieties and particularly the BOPF grade, witnessed a buoyant market. Perhaps triggered by the uncertain trading conditions/anticipation of disruptions to the auctions in Kenya, combined with the weakening of the Sri Lankan Rupee against the US Dollar.

Ex-Estate offerings comprised of approximately 1.0 M/Kgs. Seasonal teas were very few though a fairly useful all-round standard was maintained. Excellent demand for most BOPF's and particularly, the coloury/full-bodied teas

Majority of the Best Western BOP's declined Rs. 20 per kg and more following quality, whilst the corresponding BOPF's often gained Rs. 30-50 per kg. In the Below Best category, a selection of coloury BOP's gained Rs. 20 per kg, whilst the others declined by a similar margin. Corresponding BOPF's gained Rs. 20-40 per kg and more with the exception of the thin liquoring teas, which were firm to marginally dearer. At the lower end, BOP's were barely steady, whilst the corresponding BOPF's gained Rs. 20-30 per kg and here again, the exception would be the thinner liquoring teas which were discounted. The limited availability of Nuwara Eliya BOP/BOPF's continued to sell well. Uda Pussellawa BOP/BOPF's were firm to dearer. Uva - select invoices of the BOP/BOPF's gained Rs. 30-40 per kg, whilst the others were firm and Rs. 20 per kg dearer.

CTC teas, in general, witnessed a disappointing sale with the exception of select well-made coloury teas, which sold reasonably well.

Low Growns comprised of 2.9 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was less demand and consequently, an increased volume of unsold teas, particularly in the Semi Leafy category.

BOPI/OP1's, in general, were easier. A selection of well-made OP/OPA's maintained, whilst the balance were lower. PEK/PEK1's which commenced at lower levels have declined substantially towards the closure with many invoices remaining unsold due to a lack of suitable bids. The PEK/PEK1 grades together with teas with a related leaf structure, primarily absorbed by the Turkish market, plunged following restrictions in trading conditions/the depreciation in the Turkish Lira combined with the lockdown due to the increase in Covid-19 infections.

In the Tippy catalogues, FBOP/FF1's were firm to selectively dearer together with cleaner Below Best and bottom varieties., whilst the balance declined following quality.

In the Premium catalogues, very Tippy teas continued to attract good demand. Best and Below Best together with cleaner teas at the bottom appreciated, whilst the balance sold around last levels.

SRI LANKA TEA PRODUCTION - MARCH 2021

Production shows signs of recovery with January-March 2021 gaining 20.35 M/kgs over the corresponding period of 2020

Sri Lanka tea production for the month of March 2021 totalled 28.41 M/kgs, showing an increase of 14.88 M/kgs vis-à-vis 13.53 M/kgs of Covid-19 affected March 2020. All elevations have shown substantial gains, with Low Growns in particular gaining 129% over the corresponding month of 2020.

January-March 2021 cumulative production totalled 74.03 M/kgs, recording a gain of 20.35 M/kgs vis-à-vis 53.68 M/kgs of January-March 2020. On a cumulative basis, all elevations have shown substantial gains, with the Low Growns in particular gaining 48% over the corresponding period of 2020.

Cumulative production of CTC teas (January-March 2021) totalled 6.58 M/kgs, recording a 1.26 M/kgs increase vis-à-vis 5.32 M/kgs of January-March 2020. In analysing the respective elevations, all elevations have shown a significant gain YOY when compared to the corresponding period of 2020 (See more details on Page No. 11).

SRI LANKA TEA EXPORTS - MARCH 2021

March 2021 FOB Value - Rs. 950.81 - Highest ever!

Tea Exports for the month of March 2021 totalled 25.81 M/kgs, showing an increase of 11.99 M/kgs vis-à-vis 13.83 M/kgs of Covid -19 affected March 2020. All main categories of exports (Bulk Tea, Tea Bags and Packeted Tea) have shown a substantial increase compared to the corresponding period of 2020. Total revenue of Rs. 24.54 B of March 2021 shows an increase of Rs. 12.97 B compared to Rs. 11.57 B of March 2020. The resulting FOB value of Rs. 950.81 (USD 4.86) records the highest ever FOB value, surpassing the previous highest of Rs. 940.09 (USD 4.87) recorded in February 2021. When compared to Rs. 836.74 (USD 4.60) of March 2020, records an increase of Rs. 114.07.

January-March 2021 cumulative exports totalled 69.89 M/kgs, showing an increase of 10.31 M/kgs vis-à-vis 59.58 M/kgs of January-March 2020. Here again, all main categories of exports (Bulk Tea, Tea Bags and Packeted Tea) have shown an increase compared to the corresponding period of 2020. Meanwhile, revenue of Rs. 65.62 B of January-March 2021 has recorded an increase of Rs. 16.38 B vis-à-vis Rs. 49.23 B of January-March 2020. Total FOB value of Rs. 938.97 (USD 4.87) shows a gain of Rs. 112.58 when compared to the Rs. 826.39 (USD 4.57) of January-March 2020. (See more details on Page No. 8).

Turkey has retained the No. 1 position as the major importer of Ceylon Tea, followed by Iraq and Russia with China occupying the 4th position. Iran which has moved down to 9th position from the 4th position it occupied in 2020, records a fairly substantial decrease in imports during January-March 2021. Other noteworthy importers are the UAE, Azerbaijan, Libya and Syria. Meanwhile, destinations such as Saudi Arabia, Chile and the USA have recorded a fairly significant decrease in imports during the period under review. It is noteworthy that exports to China have increased substantially (160%) YoY. (See more details on Page No. 9).

MARKET

Good demand

HIGH GROWN TEAS

BOP

Best Western's - majority of the teas declined Rs. 20 per kg and more following quality. In the Below Best category, few select coloury teas gained up to Rs. 20 per kg, whilst the others declined by a similar margin. At the lower end, clean leaf thin liquoring teas declined Rs. 20 per kg and more, whilst the others were firm. Nuwara Eliya's continued to sell well. Uda Pussellawa's were firm to marginally dearer. Uva's - select invoices gained Rs. 30-40 per kg whilst the others, where quality was not maintained, were firm and Rs. 20-30 per kg lower.

<u>BOPF</u>

Best Western's - select high priced teas were irregular following quality, whilst the others gained Rs. 30-50 per kg. In the Below Best category, clean leaf coloury sorts gained Rs. 20-40 per kg and more, whilst the others were firm and dearer to a lesser extent. At the lower end, coloury teas gained Rs. 20-30 per kg, whilst the thin liquoring sorts were firm and dearer to a lesser extent. Nuwara Eliya's continued to sell well. Uda Pussellawa's were firm and Rs. 10-20 per kg dearer following quality. Uva's - select invoices gained Rs. 30-40 per kg, whilst the others were firm and up to Rs. 20 per kg dearer.

OP/OPA

Well made OP/OPA's were easier Rs. 20-30 per kg and more at times whilst others too were irregularly easier.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available declined substantially and mostly unsellable. Well made Orthodox leafy PEK/PEK1's declined sharply whilst others too were easier Rs. 30 per kg and more at times. Rotovane PEK's in general were dearer.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were substantially dearer. Well made Orthodox FBOP's were easier Rs. 20 per kg and more at times whilst others were lower Rs. 20-30 per kg. Well made FF1's were easier Rs. 20 - 30 per kg whilst others too were irregularly easier.

QUOTATIONS IN (Rs/kg)	BOP		<u>BC</u>	PF	PEKOF	Z / FBOP	<u>OP</u>		
Sale Date	<u>06/07</u> <u>APR</u>	<u>20/21</u> <u>APR</u>	<u>06/07</u> <u>APR</u>	20/21 APR	<u>06/07</u> <u>APR</u>	20/21 APR	<u>06/07</u> <u>APR</u>	<u>20/21</u> <u>APR</u>	
Best Westerns	680 - 800	670 - 780	680 - 890	740 - 800	680 - 1020	620 - 900	560 - 650	540 - 640	
Below Best Westerns	600 - 670	600 - 650	670 - 690	680 - 720	600 - 670	560 - 600	510 - 550	470 - 530	
Plainer Westerns	500 - 580	500 - 590	630 - 660	640 - 670	480 - 590	420 - 540	450 - 500	420 - 450	
Nuwara Eliyas	840 - 1250	740 - 1140	520 - 900	620 - 940	640 - 1120	620-1300	N/A	N/A	
Brighter Udapussellawas	560 - 650	550 - 610	630 - 670	620 - 670	580 - 770	550 - 750	540 - 610	510 - 580	
Other Udapussellawas	500 - 530	530 - 540	550 - 610	580 - 600	480 - 570	440 - 530	450 - 530	420 - 500	
Best Uvas	570 - 610	650 - 670	660 - 690	690 - 750	670 - 850	640 - 920	560 - 640	530 - 620	
Other Uvas	500 - 530	540 - 610	620 - 640	630 - 680	480 - 660	440 - 620	470 - 550	440 - 520	

MEDIUM GROWN TEAS

BOP Irregular following quality.

BOPF Clean leaf coloury sorts were Rs. 30-40 per kg dearer, whilst the others were irregular.

OP/OPA Well made OP/OPA's were easier Rs. 30 per kg and more at times whilst others together with

the teas at the lower end too were irregularly easier.

PEKOE/PEKOE1 Well made PEK's were easier Rs. 30 per kg whilst others shed Rs. 30 - 40 per kg and mostly

unsellable. PEK1's in general were easier Rs. 30 per kg and more for the teas at the lower end.

FBOP/FBOPF1 Well made FBOPs were irregularly easier whilst others too declined Rs. 20 - 30 per kg. Well

made FF1's were easier Rs. 20 - 30 per kg whilst others were firm on last.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BC</u>	<u> PF</u>	<u>PEKOE</u>	: / FBOP	<u>OP</u>		
Sale Date	<u>06/07</u> <u>APR</u>	20/21 APR	<u>06/07</u> <u>APR</u>	20/21 APR	<u>06/07</u> <u>APR</u>	20/21 APR	<u>06/07</u> <u>APR</u>	20/21 APR	
Good Mediums	690 - 800	730 - 760	620 - 680	660 - 720	660 - 960	640 - 980	580 - 710	560 - 610	
Other Mediums	620 - 650	650 - 710	530 - 560	510 - 580	470 - 650	420 - 620	420 - 570	400 - 540	

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UNORTHODOX TEAS

<u>HIGH GROWN</u> BP1s - Rs. 10-20 per kg lower. PF1s - Select well-made coloury sorts were up to Rs. 20 per kg

dearer, whilst the others were irregular and mostly easier.

MEDIUM GROWN BP1s - Rs. 20 per kg lower. PF1s - Clean leaf coloury sorts were firm, whilst the others were

irregularly easier.

LOW GROWN BP1s - Irregular and tended easier. PF1s - Rs. 10-20 per kg lower.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>			
Sale Date	<u>06/07 APR</u>	20/21 APR	<u>06/07 APR</u>	20/21 APR		
High Grown	500 - 510	450 - 510	480 - 620	450 - 650		
Medium Grown	500 - 520	470 - 540	500 - 580	470 - 590		
Low Grown	570 - 680	570 - 630	600 - 800	570 - 780		

OFF GRADES

FGS1/FGS

Best FGS/FGS1's were firm to selectively dearer Rs. 10 per kg, whilst the Below Best

together with the poorer sorts were firm on last levels. Low Growns - Best varieties were dearer Rs. 10-20 per kg, whilst the Below Best and poorer sorts were firm to selectively

dearer. CTC's - In general, firm on last.

BROKENS BM's in general were firm on last levels, however, gained Rs. 10-20 per kg towards the

 $closure\ of\ the\ sale.\ BP's\ too\ followed\ a\ similar\ trend.$

BOP1A Best varieties were easier by Rs. 10-20 per kg, whilst the bolder varieties declined by Rs.

20-30 per kg. The Below Best varieties remained irregular, whilst select invoices were easier by Rs. 20-40 per kg. The poorer sorts sold around last week's levels, whilst select invoices

were lower by Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	LC	<u>ow</u>
Sale Date	06/07 APR	20/21 APR	<u>06/07 APR</u>	20/21 APR	<u>06/07 APR</u>	20/21 APR
Better Fannings (Orthodox)	550 - 600	560 - 640	550 - 560	570	530	530 - 550
Better Fannings (CTC)	520	520	490 - 530	480 - 550	500 - 640	640
Other Fannings (Orthodox)	540 - 560	540 - 560	490 - 510	470 - 500	440 - 480	410 - 460
Other Fannings (CTC)	N/A	N/A	490	440 - 480	290 - 430	300 - 440
Good Brokens	490 - 620	470 - 560	670	630	650	650
Other Brokens	460 - 500	450 - 480	460 - 510	460 - 490	430 - 490	380 - 470
Better BOP1As	490 - 520	480 - 540	500 - 580	490 - 560	560 - 640	550 - 660
Other BOP1As	460 - 480	450 - 470	440 - 480	430 - 470	450 - 550	430 - 540

DUSTS

DUST1

Select Best primaries gained Rs. 10-20 per kg. High Grown Dust1's in the Best category gained Rs. 20 per kg and more following quality and special inquiry. Below Best were irregularly dearer, whilst the others and poorer sorts were fully firm. Better mediums appreciated Rs. 10-20 per kg, whilst the others and poorer sorts sold at last levels. Select Best CTC's gained Rs. 10-20 per kg, whilst the others were firm. A few Best and Below Best varieties gained considerably following special inquiry, whilst the balance sold around last week's closing levels. Poorer sorts were firm to easier by Rs. 10 per kg and more. Better Low Growns declined considerably. Below Best sold around last levels, whilst the poorer sorts too followed a similar trend.

DUST

Clean secondaries were fully firm. Below Best sold around last levels, whilst the others and poorer sorts gained Rs. 10-20 per kg and more. CTC's were generally firm. Low Growns sold at last levels.

QUOTATIONS IN (Rs/kg)	kg) <u>HIGH</u>		MED	<u> IUM</u>	<u>LOW</u>		
Sale Date	06/07 APR	20/21 APR	06/07 APR	20/21 APR	<u>06/07 APR</u>	20/21 APR	
Better Primary Dust (Orthodox)	570 - 850	580 - 870	540 - 630	550 - 630	560 - 640	540 - 590	
Better Primary Dust (CTC) P. Dust	520 - 630	540 - 690	530 - 680	540 - 670	630 - 700	650 - 700	
Below Best Primary Dust (Orthodox)	500 - 560	530 - 570	450 - 520	470 - 540	460 - 530	460 - 530	
Other Primary Dust (CTC) P. Dust	490 -510	500 - 530	480 - 520	490 - 530	520 - 620	540 - 640	
Other Primary Dust (Orthodox)	430 - 490	460 - 520	390 - 440	420 - 460	400 - 450	410 - 440	
Better Secondary Dust	470 - 610	520 - 620	410 - 520	430 - 550	420 - 530	430 - 520	
Other Secondary Dust	390 - 460	420 - 500	370 - 400	390 - 420	360 - 410	370 - 420	

^{*} Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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LOW GROWN TEAS

FBOP/FBOP1 Select Best and Best FBOPs were firm to selectively dearer. Cleaner Below Best and cleaner teas

at the bottom sold around last levels. Balance were easier following quality. FBOP1's in general

were firm on last.

BOP BOPs in general firm.

BOP1 A few select Best BOP1s maintained, while others were irregular and mostly easier.

OP1 Select Best OP1s declined while a range of improved/ clean Below Best varieties maintained, all

others were easier following quality. Teas at the bottom end maintained.

OP A selection of well-made varieties were fully firm while improved/ clean Below Best varieties

maintained. Teas at the lower end too followed a similar trend.

OPA A few select Best OPAs maintained, while others and Below Best varieties were barely steady.

Teas at the bottom end maintained.

PEKOE Barring a selection of select Best PEK/PEK1s, all others commenced Rs. 10-20 lower but declined

further and were mostly unsellable towards the close of the sale. Teas at the bottom end too were

easier.

BOPF Well-made BOPF firm to selectively dearer. Balance were easier following quality.

FBOPF/FBOPF1 Very Tippy teas continue to attract good demand. Best and Below Best together with cleaner teas

at the bottom appreciated. Balance firm. Select Best and Best FF1s were firm to selectively dearer. Cleaner Below Best and cleaner teas at the bottom were firm on last. Balance were easier

following quality.

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BE	<u>EST</u>	BELOV	V BEST	<u>OTH</u>	IERS
Sale Date	<u>06/07 APR</u>	20/21 APR	<u>06/07 APR</u>	20/21 APR	<u>06/07</u> <u>APR</u>	20/21 APR	06/07 APR	20/21 APR
FBOP 1	780 - 810	780 - 830	650 - 680	660 - 680	550 - 600	550 - 600	520 - 550	500 - 540
FBOP	850 - 940	860 - 960	760 - 800	770 - 820	600 - 640	600 - 640	500 - 550	500 - 530
BOP 1	900-1300	900-1250	890 - 900	890 - 900	880 - 890	880 - 890	650 - 700	600 - 700
BOP	760 - 800	760 - 800	700 - 710	700 - 720	500 - 620	500 - 630	480 - 530	480 - 520
BOPF	600 - 650	620 - 680	500 - 520	500 - 520	470 - 480	470 - 480	450 - 470	450 - 460
FBOPF (TIPPY)/FBOPF SP	2100-2550	2100-2450	900-1000	900-1100	630 - 680	660 - 720	600	600 - 650
FBOPF 1	780 - 820	800 - 840	700 - 720	720 - 740	550 - 640	550 - 640	500 - 540	480 - 520
FBOPF	800 - 830	800 - 850	650 - 680	670 - 720	500 - 520	500 - 520	460 - 480	460 - 480
OP 1	1550-2150	1550-1800	1500-1550	1500-1550	1400-1500	1400-1500	650 - 700	600 - 650
OP	750 - 790	740 - 880	720 - 730	730 - 740	710 - 720	720 - 730	550 - 650	550 - 650
OPA	900 - 940	800-1000	800 - 900	750 - 800	700 - 800	700 - 750	650 - 700	650 - 700
PEKOE	900-1300	850-1250	800 - 900	750 - 800	700 - 750	600 - 650	550 - 600	500 - 550
PEK 1	850-1400	850-1250	800 - 850	750 - 850	750 - 800	650 - 750	600 - 700	600 - 650

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TOP PH	RICES IN (F	RS/KC	GS) - SA	LE OF 20TI	H/ 21ST APR	IL 20	21
WESTERN MEDIUM				Kiruwanaganga Gunawardene	BOP1 OP1	@	1,250.00 1,800.00
Harangalla	BOP		760.00	Sunrise	OP		880.00
Nayapane	BOPSp		630.00	Sunrise	OPA		1,000.00
Vellai Oya	BOPF/BOPFSp	@	720.00	Liyonta	PEK		1,250.00
Doombagastalawa Harangalla	BOP1 FBOP/FBOP1	@	960.00 900.00	Matuwagalla Sup	PEK1		1,250.00
Rilagalla	FBOP/FBOP1	@ @	890.00	UVA MEDIUM			
Dartry Valley	FBOPF/FBOPF1	<u>a</u>	820.00	Halpewatta Uva	BOP		780.00
Harangalla	FBOPF/FBOPF1	<u>a</u>	810.00	Glen Alpin	BOPSp		740.00
Kenilworth	OP/OPA	w	640.00	Dickwella	BOPF/BOPFSp		740.00
Weralugolla	OP/OPA	(a)	630.00	Demodera 'S'	BOP1		900.00
Harangalla	OP/OPA	0	630.00	Sarnia Plaiderie	FBOP/FBOP1	<u>@</u>	810.00
Ingurugala	OP1	<u>@</u>	750.00	Dickwella	FBOP/FBOP1	<u>a</u>	790.00
Harangalla	PEK/PEK1	<u>a</u>	870.00	Aruna Passara	FBOP/FBOP1	0	790.00
Cooroondoowatte	PEK/PEK1	a a	860.00	Demodera 'S'	FBOPF/FBOPF1	@	740.00
Sanquhar	PEK/PEK1		860.00	Dickwella	FBOPF/FBOPF1		740.00
WESTERN HIGH				Telbedde	FBOPF/FBOPF1		740.00
Somerset	BOP	@	780.00	Ury	FBOPF/FBOPF1		740.00
Kotiyagalla	BOP	<u>a</u>	770.00	Pettiagalla	FBOPF/FBOPF1		740.00
Uda Radella	BOP	<u>a</u>	770.00	Glen Alpin	OP/OPA		650.00
Somerset	BOPSp	_	690.00	Telbedde	OP1		900.00
Bridwell	BOPSp		670.00	Glen Alpin	PEK/PEK1		870.00
Queensberry	BOPSp	@	660.00	UVA HIGH			
Somerset	BOPF/BOPFSp	<u>@</u>	800.00	Glenanore	BOP		730.00
Bearwell	BOPF/BOPFSp	@	800.00	Uva Highlands	BOP	@	700.00
Waltrim	BOPF/BOPFSp	@	800.00	Spring Valley	BOPSp	.=	720.00
Clydesdale	BOPF/BOPFSp	<u>@</u>	790.00	Bandaraeliya	BOPF/BOPFSp	@	750.00
Great Western	BOPF/BOPFSp		790.00	Nayabedde	BOPF/BOPFSp	@	700.00
Strathspey	BOPF/BOPFSp		790.00	Glenanore	BOP1	<u>@</u>	760.00
Kotiyagalla	BOPF/BOPFSp		790.00	Spring Valley	BOP1	@	760.00
Venture Inverness	BOP1 FBOP/FBOP1		850.00 980.00	Aislaby Glenanore	FBOP/FBOP1 FBOPF/FBOPF1	@	920.00 740.00
Inverness	FBOPF/FBOPF1		1,000.00	Uva Highlands	FBOPF/FBOPF1	@ @	740.00
Torrington	OP/OPA	@	610.00	Aislaby	FBOPF/FBOPF1	w	740.00
Torrington	OP1	<u>a</u>	700.00	Ranaya	FBOPF/FBOPF1		740.00
Inverness	PEK/PEK1	w	800.00	Spring Valley	OP/OPA	@	620.00
Somerset	PEK/PEK1	(a)	790.00	Glenanore	OP1	<u>a</u>	780.00
				Uva Highlands	OP1		780.00
NUWARA ELIYAS	DOD		1 1 40 00	Glenanore	PEK/PEK1	(a)	830.00
Mahagastotte Lovers Leap	BOP BOP	@	1,140.00 1,140.00	UNORTHODOX HI	CU		
Court Lodge	BOP	(a)	940.00	Dunsinane CTC	PF1		690.00
Court Lodge Court Lodge	BOPSp	@ @	570.00	Ulugedara CTC	BP1		510.00
Mahagastotte	BOPF/BOPFSp	<u>a</u>	940.00	Ulugedara CTC	BPS		480.00
Lovers Leap	BOPF/BOPFSp		940.00	_			
Court Lodge	FBOP/FBOP1	<u>@</u>	1,300.00	UNORTHODOX MI			500.00
Court Lodge	OP/OPA	<u>a</u>	460.00	Rothschild CTC Delta CTC	PF1 BP1		590.00 540.00
Mahagastotte	PEK/PEK1	<u>a</u>	720.00	Carolina CTC	BPS		460.00
Lovers Leap	PEK/PEK1		720.00				400.00
UDAPUSSELLAWAS				UNORTHODOX LO			
Luckyland	BOP		610.00	Hingalgoda CTC	PF1		780.00
Kirklees	BOPSp		590.00	Ceciliyan CTC	BP1	@ @	630.00
Luckyland	BOPF/BOPFSp		670.00	Ceciliyan CTC	BPS	(a)	640.00
Blairlomond	BOPF/BOPFSp	@	660.00	PREMIUM FLOWE	ERY		
Kirklees	BOPF/BOPFSp	-	660.00	Garden Leaf	FBOPFSp		2,100.00
Liddesdale	BOPF/BOPFSp		660.00	Lions	FBOPFExSp		2,650.00
Gordon	BOP1	@	740.00	Samwin	FBOPFExSp1		2,000.00
Gampaha	FBOP/FBOP1	_	750.00	DUSTS			
Delmar	FBOPF/FBOPF1	@	700.00	Mattakelle	DUST 1		870.00
Gordon	FBOPF/FBOPF1	@	670.00	Ceciliyan	PDUST	<u>@</u>	700.00
Gampaha Gordon	FBOPF/FBOPF1 OP/OPA	<u></u>	670.00 580.00	OFF GRADES		~	
Gordon Delma	OP/OPA OP/OPA	@ @	580.00	Lethenty	FGS/FGS1		640.00
Gonapitiya	OP/OPA OP/OPA	<u>a</u>	580.00	Kotiyagalla	FGS/FGS1	@	630.00
Gonapitiya	OP1	<u>a</u>	600.00	Wanarajah	FGS/FGS1	<u>a</u>	630.00
Gordon	OP1	<u>a</u>	590.00	Sachitha	BP	•	650.00
Delmar	PEK/PEK1	\circ	630.00	Telbedde	BP	@	630.00
Gordon	PEK/PEK1	@	620.00	Dickwella	BP	<u> </u>	630.00
LOW GROWNS		-		Chandrika Estate	BP		630.00
Kanneliya	BOP		1,200.00	Gunawardane	BM		630.00
Geekiyanahena	BOPSp		1,250.00	Hingalgoda CTC	PF		640.00
Hidellana	BOPF		790.00	Lumbini Watta	BOP1A		660.00
Ihalapanapitiya	BOPFSp		850.00				
Hildellana	FBOP		1,160.00				
Sithaka	FBOP		1,140.00				
Pothotuwa	FBOP	<u>@</u>	1,120.00				
Ceciliyan	FBOP1	-	1,020.00				
Sihara	FBOPF		1,020.00				
Yalta	FBOPF1		940.00				
Pothotuwa	BOP1	@	1,250.00				
@ Sold by Fo	rbes & Walker Tea	Brokers	(Pvt) Ltd/ *	*All Time Record P	rice * Equal All Time	e Record	Price
EOL	DDEC 0 WALLED	TEA DD	OVEDS (DV	T) ITD CALE OF	20TH/ 21ST A DD II	2021	

	<u>Q1</u> <u>2021</u>	UANTITY SOLD DURING THE PERIOD 12TH - 17TH APRIL 2021	<u>2020</u>			
WEEKLY	TODATE		WEEKLY	TODATE		
		PRIVATE SALES				
24,332	1,608,763		153,784	1,223,435		
		PUBLIC AUCTION				
5,760,310	81,333,495		2,564,619	69,964,190		
		FORWARD CONTRACTS				
NIL	292,150		NIL	NIL		
		DIRECT SALES				
NIL	NIL		NIL	319,930		
		TOTAL				
5,784,642	83,234,408		2,718,403	71,507,555		
		BMF EXCLUDED FROM PRIVATE SALE				
19,919	2,754,010		238,610	2,251,578		

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 14

SALE OF: 06TH/07TH APRIL 2021

		2021					<u>2020</u>		<u>2019</u>			
	WEEKLY TODATE WEEKLY TODATE WE		WEE	EKLY TODA		ATE						
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	593.43	3.00	583.32	3.02	639.42	3.39	522.87	2.88	516.91	3.00	507.42	2.84
Western High Grown	635.44	3.21	633.43	3.28	648.84	3.44	591.47	3.26	570.06	3.30	592.60	3.31
CTC High Grown	556.06	2.81	568.55	2.94	563.81	2.99	554.31	3.06	426.28	2.47	501.31	2.80
High Grown (Summary)	623.32	3.15	620.78	3.22	644.59	3.42	573.72	3.17	554.39	3.21	570.59	3.19
Uva Medium Grown	585.40	2.96	597.93	3.10	698.52	3.71	566.76	3.13	560.41	3.25	532.43	2.98
Western Medium Grown	556.18	2.81	582.13	3.02	588.58	3.12	523.63	2.89	484.56	2.81	499.66	2.79
CTC Medium Grown	519.42	2.62	539.33	2.79	534.42	2.84	498.50	2.75	442.54	2.57	453.08	2.53
Medium Grown (Summary)	564.88	2.85	586.46	3.04	630.45	3.35	535.21	2.95	504.11	2.92	507.82	2.84
Orthodox Low Grown	660.94	3.34	684.74	3.55	754.66	4.00	660.78	3.65	627.41	3.64	622.53	3.48
CTC Low Grown	496.02	2.51	527.09	2.73	473.19	2.51	447.01	2.47	430.56	2.50	429.16	2.40
Low Grown(Summary)	650.61	3.29	674.37	3.49	721.38	3.83	641.39	3.54	614.54	3.56	609.45	3.41
Total	629.69	3.18	649.34	3.36	685.30	3.64	609.66	3.36	585.37	3.39	585.38	3.27

Source: Oanda Exchange Rates

Source: MSL - Averages

Q	QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION										
		<u>2021</u>			<u>2020</u>		<u>2019</u>				
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent		
31ST MAR 2021	5.63	641.24	3.24	3.55	698.77	3.71	5.64	590.48	3.36		
07TH APR 2021	5.76	629.69	3.18	2.56	685.62	3.64	6.12	585.34	3.39		

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 21ST APRIL 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	190.29	266.68	1.75	229.54
2020	191.70	235.05	1.75	205.88
2019	172.62	224.62	1.54	193.17

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 12 - 18 April 2021

Western/Nuwara Eliya Regions

The Western and Nuwara Eliya regions reported bright mornings and overcast/wet evenings. The Department of Meteorology expects scattered showers in the Western Region and heavy showers in the Nuwara Eliya Region in the week ahead.

Uva/Udapussellawa Regions

Clear mornings and evening showers were reported in both regions throughout the week. Heavy showers are expected in the Uva Region in the week ahead by the Department of Meteorology.

Low Growns

Sunny mornings and evening showers were experienced in the Low Grown Region, whilst a few sub-districts in the Ruhuna Region reported dull evenings. According to the Department of Meteorology, scattered showers are predicted in the Ruhuna Region in the week ahead.

Crop Intake

The Western Region reported a slight decrease in the crop intake, whilst the Nuwara Eliya Region maintained. The Uva, Udapussellawa and Low Grown regions reported an increase in the crop intake.

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SRI LANKA TEA EXPORTS

<u>DESCRIPTION</u>	QUANTITY (kgs)	<u>VALUE</u> <u>Rs.</u>	APPROX.AV.UNIT FOB VALUE PER kg.Rs/Cts
MARCH 2021			
Tea In Bulk	10,216,167	8,286,901,223.00	811.16
Tea In Packets	12,198,101	10,769,886,080.00	882.91
Tea In Bags	2,742,531	4,181,999,542.00	1,524.87
Instant Tea	250,780	423,653,434.00	1,689.34
Green Tea	407,289	882,722,566.00	2,167.31
TOTAL	25,814,868	24,545,162,845.00	950.81
MARCH 2020			
Tea In Bulk	5,701,464	4,111,448,127.00	721.12
Tea In Packets	6,320,694	4,852,619,263.00	767.74
Tea In Bags	1,327,615	1,854,478,558.00	1,396.85
Instant Tea	168,452	226,770,929.00	1,346.21
Green Tea	309,700	525,021,110.00	1,695.26
TOTAL	13,827,925	11,570,337,987.00	836.74
JANUARY/MARCH 2021			
Tea In Bulk	30,136,823	24,096,178,744.00	799.56
Tea In Packets	31,174,178	27,757,240,713.00	890.39
Tea In Bags	6,694,285	10,083,218,102.00	1,506.24
Instant Tea	752,408	1,298,546,817.00	1,725.85
Green Tea	1,129,329	2,386,408,413.00	2,113.12
TOTAL	69,887,023	65,621,592,789.00	938.97
JANUARY/MARCH 2020			
Tea In Bulk	24,934,604	17,638,645,920.00	707.40
Tea In Packets	28,031,074	21,453,469,040.00	765.35
Tea In Bags	5,051,308	7,273,267,305.00	1,439.88
Instant Tea	593,949	849,909,030.00	1,430.95
Green Tea	968,408	2,020,554,479.00	2,086.47
TOTAL	59,579,343	49,235,845,774.00	826.39

Source : Sri Lanka Customs Statistical Dept.

MAJOR IMPORTERS OF SRI LANKA TEA JANUARY/MARCH 2021/2020

COUNTRY	BULK TEA	PACKETED TEA	TEA BAGS	INSTANT TEA	GREEN TEA	TOTAL 2021	TOTAL 2020
TURKEY	2,549,923	6,912,813	90,381		24,535	9,577,651	8,135,175
IRAQ	825,610	6,330,720	41,256		9,758	7,207,344	8,984,861
RUSSIA	5,307,627	1,077,146	227,117		143,020	6,754,910	6,772,037
CHINA	3,675,491	567,119	78,312	57,630	13,962	4,392,515	1,684,440
U.A.E.	2,687,736	1,394,250	123,028		40,951	4,245,965	1,416,621
AZERBAIJAIN	3,108,703	119,609	1,162		2,849	3,232,323	1,985,494
LIBYA		2,917,403	20,808		60,264	2,998,475	1,533,724
SYRIA	93,730	2,526,883	293,473		177	2,914,263	1,621,180
IRAN	1,738,831	942,847	4,355		2,322	2,688,354	3,968,951
GERMANY	1,116,450	462,264	36,266	16,000	15,229	1,646,209	1,410,887
SAUDI ARABIA	133,602	836,683	577,284	600	41,245	1,589,414	1,848,828
JAPAN	1,155,076	71,539	321,366		1,454	1,549,435	1,469,157
JORDAN	63,240	806,426	659,750		6,422	1,535,839	1,002,730
CHILE	1,323,780	1,894	172,546	293	35,857	1,534,370	1,957,201
TAIWAN	1,120,314	53,961	14,631	3,930	17,323	1,210,159	888,362
UKRAINE	881,730	167,915	39,609		89,668	1,178,922	1,041,533
U.S.A	416,369	424,397	118,047	7,552	158,151	1,124,515	1,384,340
HONG KONG	874,032	161,971	65,397		3,073	1,104,473	806,533
LEBANON	11,000	973,711	40,548		3,132	1,028,391	774,073
POLAND	302,044	231,963	330,622		43,453	908,081	702,079
EGYPT	640,670	205,407	24,038		1,616	871,730	638,501
BELGIUM	43,895	776,273	24,477		3,136	847,781	496,890
NETHERLANDS (HOLAND)	80,140	370,475	210,950		79,339	740,904	657,380
IRELAND		80	2,207	638,582	115	640,984	505,294
AUSTRALIA	63,236	141,238	396,441	2,601	33,564	637,080	345,062

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MALAWI AUCTION

SALE OF - 21ST APRIL 2021 (SALE NO.16)

There was good demand at firm to dearer levels.

BP1 were generally neglected.

 $PF1-Bright\ and\ coloury\ lines\ were\ firm\ to\ dearer,\ lesser\ sorts\ neglected.$

PF1SC were firm to dearer where sold.

PD were barely steady with lines neglected.

D1 were firm to dearer by 3 to 5USC.

 $Secondary\ teas\ met\ improved\ interest\ and\ sold\ 3\ to\ 8USC\ up\ on\ last.$

Courtesy - Tea Brokers Central Africa Limited.

KOLKATA AUCTION

SALE OF - 20TH/21ST APRIL 2021 (SALE NO.16)

Fair Demand. Best and select good Assams are irregularly easier. Other categories are witnessing large withdrawals. Western India operating. Local/Internal operating.

Courtesy - Associated Brokers Private Ltd., Kolkata.

JAKARTA AUCTION

SALE OF - 21ST APRIL 2021 (SALE NO.16)

This week sale, a total quantity was improved to 7,640 packages. There was fair general buyers' interest through irregular rates.

ORTHODOX TEA

Better/best lines generally firm occasionally were dearer towards the close. Medium lines were declined when sold. Lower medium lines followed a similar trend but eased by a some margin. There were some more withdrawals.

CTC TEA

Fair general demand. Popular teas sold around last with selected quality tending dearer. Medium and plainer feature generates eased further with some remaining unsold.

Courtesy - Sinar Maluku - Jakarta

GUWAHATI AUCTION

SALE OF - 21ST APRIL 2021 (SALE NO. 16)

There is good demand at easier rates. Western India and North India operating. HUL/TCPL very selective.

Courtesy - Associated Brokers Private Ltd., Guwahati

COCHIN AUCTION

SALE OF - 20TH APRIL 2021 (SALE NO.16)

CTC DUST

DEMAND:Fair (68% sold)

MARKET:Opened Rs.5/- to 10/- lower, as the sale progressed prices declined more and witnessed heavy withdrawal. However good liquoring PD grade strong feature and appreciated in value, while the remainder irregular and tending lower.

BUYING PATTERN:Useful support was forth coming from Avt but selective and operated with lower limit. Kerala state civil supplies lent fair support but operated on medium teas. improved demand noticed from another major packeteer. Devagiri tea & produce and Encils global beverages lent fair support. Incoserve selective and absorbed nominal quantity. improved enquiry noticed from up country buyers and Kerala loose tea traders. exporters operated at bottom of the market and covered small quantity.

ORTHODOX DUST

DEMAND:Less

MARKET:Primary grades steady to firm, while the secondary lower and witnessed some withdrawal.

 $BUYING\ PATTERN: Small\ quantity\ of\ orthodox\ dust\ sold\ was\ absorbed\ by\ exporters.$

Courtesy - Forbes, Ewart & Figgis Pvt. Ltd., Cochin

MOMBASA /BANGLADESH AUCTION

The above market report details were not available at the time of printing this publication.

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SRI LANKA TEA CROP

MARCH 2021/2020												
		(in Kgs.)								("Actual" in	Million Kg	rs)
ELEVATION	СТ	$^{\sim}$	CHANGE	(21-20)	ORTH	ODOX	CHANGE	(21-20)	TOT	ΓAL	CHANGE	(21-20)
	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%
HIGH	502,451	301,197	0.20	66.82%	5,847,168	3,081,574	2.77	89.75%	6,349,619	3,382,771	2.97	87.70%
MEDIUM	854,325	451,476	0.40	89.23%	4,030,299	2,192,812	1.84	83.80%	4,884,624	2,644,288	2.24	84.72%
LOW	1,101,836	705,271	0.40	56.23%	15,828,539	6,679,076	9.15	136.99%	16,930,375	7,384,347	9.55	129.27%
GREEN TEA									246,372	114,632	0.13	114.92%
T/B Adjustment												
TOTAL	2,458,612	1,457,944	1.00	68.64%	25,706,006	11,953,462	13.75	115.05%	28,410,990	13,526,038	14.88	110.05%
				JA	NUARY/N	IARCH 202	1/2020					
		(in Kgs.)								("Actual	!" in Millior	ı Kgs)
ELEVATION	CT	$^{\sim}$	CHANGE	(21-20)	ORTH	ODOX	CHANGE	(21-20)	TOT	ΓAL	CHANGE	(21-20)
	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%
HIGH	1,389,455	1,123,502	0.27	23.67%	14,183,581	11,723,299	2.46	20.99%	15,573,036	12,846,801	2.73	21.22%
MEDIUM	2,172,360	1,736,151	0.44	25.13%	9,553,975	7,673,251	1.88	24.51%	11,726,335	9,409,402	2.32	24.62%
LOW	3,026,177	2,469,191	0.56	22.56%	43,127,698	28,510,875	14.62	51.27%	46,153,875	30,980,066	15.17	48.98%
GREEN TEA									578,318	445,972	0.13	29.68%
T/B Adjustment					_	_			_	_		
TOTAL	6,587,992	5,328,844	1.26	23.63%	66,865,254	47,907,425	18.96	39.57%	74,031,564	53,682,241	20.35	37.91%

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Mar	28.3	13.5	28.4	73.4	53.6	74.0	-19.8	20.4
Кепуа	Feb	48.38	49.2	43.3	48.38	102.83	92.29	5.25	-10.54
North India	Feb	4.6	1.24	2.18	4.6	1.28	2.18	-3.32	0.90
South India	Feb	10.2	13.30	15.30	24.4	29.32	31.35	4.92	2.03
Bangladesh	Jan	0.495	0.175	0.286	0.495	0.175	0.286	-0.32	0.111
Malawi	Jan	7.4	6.3	7.0	7.4	6.3	7.0	-1.1	0.7

<u>CATALOGUES</u>

SALE NO. 17 - SCHEDULED FOR 4TH/5TH MAY 2021

The Ex Estate catalogue closed on 8 April 2021 excluding violations. The Main sale catalogues too closed on 8 April 2021 excluding violations.

SALE NO. 18 - SCHEDULED FOR 11TH/12TH MAY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 22 April 2021.

SALE NO. 19 - SCHEDULED FOR 18TH/19TH MAY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 29 April 2021.

The details of teas awaiting sale are given on the last page of this report.

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DETAILS OF TEAS AWAITING SALE

SALE NO: 16 SCHEDULED FOR 27TH/ 28TH APRIL 2021

ons Excluded
ons Excluded
ons Excluded
ons Excluded

No of Pkgs : 187,702

CTC : 12,380 Pkgs - 671,891 kgs

SALE NO. 16 - SALE OF 27TH/ 28TH APRIL 2020 Lots: 8,007 **Re-print Lots**: 101 BUYERS' PROMPT : 04/05/2021 BUTEKS' PROMPT SELLERS' PROMPT : 05/05/2021 Lots

Quantity : 4,497,810 kgs **Re-print Quantity** : 70,689 kgs

SALE NO: 17 SCHEDULED FOR 04TH/ 05TH MAY 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	891	1,011,043	Leafy	Closed on 08/04/2021 Violations Excluded		
High & Medium	1,989	1,011,928	Semi Leafy	Closed on 08/04/2021 Violations Excluded		
Leafy	2,221	1,002,569	Tippy	Closed on 08/04/2021 Violations Excluded		
Semi Leafy	1,743	899,601				
Tippy	2,093	1,113,372	OTHER MAIN SA	<u>LE CATALOGUES</u>		
Premium Flowery	309	54,109	High & Medium	Closed on 08/04/2021 Violations Excluded		
Off Grades	2,493	1,360,754	Dust	Closed on 08/04/2021 Violations Excluded		
	,		Premium Flowery	Closed on 08/04/2021 Violations Excluded		
Dust	601	583,564	Off Grades	Closed on 08/04/2021 Violations Excluded		
TOTAL	12,340	7,036,940	BOP1A	Closed on 08/04/2021 Violations Excluded		
Re-print	679	348,203	Ex Estate	Closed on 08/04/2021 Violations Excluded		

No of Pkgs : 189,576

CTC : 10,738 Pkgs - 579,390 kgs

BUYERS' PROMPT : 11/05/2021 SELLERS' PROMPT : 12/05/2021 **SALE NO. 17 - SALE OF 05TH MAY 2020**

Re-print Lots : 10 : 4,965 Lots

 : 4,965
 Re-print Lots
 : 10

 : 3,216,289 kgs
 Re-print Quantity
 : 6,592 kgs

 Quantity

SALE NO: 16 SCHEDULED FOR 27TH/ 28TH APRIL 2021

	ORDER OF SALE			Approximate Selling Time of F&W Catalogues		
EX ESTATE FW	LG Large Lea <u>Leaf/BOPIA/F</u> CTB		High & Medium/Off Grade/Dust MB	27TH APRIL 2021 Tippy Teas	04.00pm	
EB	JK		AS	Semi Leafy Teas	04.00pm	
CTB	LC		JK	Leafy Teas	05.00pm	
LC JK MB	BC EB MB		EB CTB LC	Main Sale - High & Medium	05.00pm	
BC AS	FW AS		BC FW	28TH APRIL 2021 Ex-Estate	08.00am	
				Premium Flowery	10.00am	
FW - Forbes & Wall	ker Tea Brokers (Pvt) Ltd	AS - Acia Sin	aka Commodities PLC	BOP1A	11.00am	
JK - John Keells PL	` ′	•	ntile Produce Brokers (Pvt)Ltd	Dust	03.30pm	
BC - Bartleet Produce Marketing (Pvt) Ltd EB - Eastern Brokers Ltd			Commodity Brokers (Pvt) Ltd	Off Grades	04.00pm	
		CTB - Ceylor	n Tea Brokers PLC			